

10 questions to ask in networking calls

when exploring careers

1. Why have you chosen this career path? Likes/dislikes?
2. Having known what you know now, would you still follow this career path?
3. What would you say is the typical career progression for your role?
4. Would you say that the nature of this job differs between companies?
5. What do you think makes a good [enter the job name]?
6. What does a typical day in your job look like?
7. I am someone who [eg. enjoys flexibility and autonomy in my work] - does this job offer that?
8. Do you think that the nature of the job is going to change in the coming years?
9. What skills and experiences should I obtain before applying?
10. Is there anything else I should know that we didn't cover?

when applying for jobs

1. What are your general impressions of company [enter company name]? Likes/dislikes?
2. Why have you chosen [enter company name] over other companies?
3. Your company talks a lot about [something about their culture] - do you experience this in your work?
4. Does the culture differ across locations/offices? If yes, what makes your office different?
5. I read your company focuses on [enter topics/industries] - any one in particular?
6. How would you describe the team dynamic in your office?
7. Is there anything you recommend I should do before applying?
8. Is there anything I should emphasise in my cover letter or CV?
9. Is there anyone else from your company you think would be a good person to talk to?
10. Is there anything else I should know that we didn't cover?